Annual Business Survey of Economic Impact - 2017

22nd January 2019
All Client Companies 2017 Performance and Impact

Sales – €241.7bn
Exports – €213.8bn
Value Added – €76.5bn

Direct Expenditure in the Irish Economy = €46.4bn

Sales | Exports | Value Added | Direct Expenditure in the Irish Economy

2000-2017 Graph:
- Sales
- Exports
- Value Added
- Direct Expenditure in the Irish Economy

Graph 2:
- DEIE by Irish Owned Client Companies
- DEIE by Foreign Owned Client Companies
Irish-owned Client Companies 2000-2017 Performance and Impact

Key indicators

Sales by Sector

DEIE as % of Sales

Direct Expenditure in the Irish Economy
Foreign-owned Client Companies 2000-2017 Performance and Impact

Key Indicators

- Sales
- Exports
- Value Added
- Direct Expenditure in the Irish Economy

DEIE as % of Sales

- Total: 20%
- Food & Drink: 39%
- Traditional Manufacturing: 43%
- Chemicals: 27%
- Computer/Electronic/Optical: 11%
- Medical Devices: 8%
- Information, Comm. & Consector: 12%
- Business Financial & Other Services: 16%
- Direct Expenditure in the Irish Economy: 24%

Sales by Sector

- Food & Drink
- Traditional Manufacturing
- Computer/Electronic/Optical
- Medical Devices
- Information Comm. & Consector
- Business Financial & Other Services

Direct Expenditure in the Irish Economy

- Payroll
- Irish Materials
- Irish Services

Yearly Sales in € Billions:

- 2000: 44, 88.6, 87.9, 89.1, 91.5, 97.4, 107.1, 115.2, 118.6, 108.8, 113.2, 124.4, 132.4, 133.6, 142.8, 167.1, 183.2, 192.5
- 2001: 144, 137.2, 115.9, 101, 109, 112.6, 103.6, 108.1, 98.5, 50.3, 46.1, 45.5, 54.4, 59.4, 61.9
- 2002: 15.7, 16.4, 15.8, 15.8, 15.2, 14.9, 15.7, 16.6, 16.6, 15.1, 15.1, 16.1, 16.3, 17.3, 18, 19.8, 21.3
- 2003: 2000
- 2004: 2001
- 2005: 2002
- 2006: 2003
- 2007: 2004
- 2008: 2005
- 2009: 2006
- 2010: 2007
- 2011: 2008
- 2012: 2009
- 2013: 2010
- 2014: 2011
- 2015: 2012
- 2016: 2013
All firms, year-on-year % change, Payroll, Irish Materials and Irish Services, 2000-2017
Other key points

• For foreign-owned firms ICT now accounts for 61% of sales and Chemicals accounts for 21%. Therefore, together these sectors account for 82% of sales.

• Services have increased from 34% to 60% of sales since 2000 for foreign-owned firms, and from 15% to 25% for Irish-owned firms.

• Export intensity of Irish-owned firms increased from 38% in 2000 to 50% in 2011 and has remained stable at 50%/51% since then.

• Irish materials and services purchased as a share of all materials and services purchased continues to decline (33% for materials, 9% for services in 2017);

• Payroll per person employed increased 1.9% to €62K (€49k for Irish firms, €74K for foreign firms);

• Expenditure on training is up 1.4% to reach €171m in 2017, although expenditure per employee is down slightly by 3.7%.